GENERAL SERVICES ADMINISTRATION
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Schedule 36

Special Item Number (SIN): 51-501 NEEDS ASSESSMENT AND ANALYSIS SERVICES

Special Item Number (SIN): 51-508 LITIGATION SUPPORT SERVICES

Special Item Number (SIN): 51-600 ELECTRONIC RECORDS MANAGEMENT SOLUTIONS

Contract Number: 47QSMA19D08R6

Contract Period: 9/18/2019 – 9/17/2024

Aurotech, Inc.

8701 Georgia Ave, Suite 801

Silver Spring, MD 20910

DUNS: 129987264

Small Business

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

GSA Schedule Number	Schedule 36
Contractor Name	Aurotech, Inc.
GSA Contract Number	47QSMA19D08R6
Contract Period	9/18/2019 – 9/17/2024
Contractor Address	8701 GEORGIA AVE #801, SILVER SPRING, MD – 20910-3700
Contractor Email	hetal.patel@aurotechcorp.com
Contractor Phone #	443-904-6080
Contractor Website	www.aurotechcorp.com
1a. Awarded SINs	51 501 51 508 51 600
1b. Lowest Price Model for each SIN	N/A – hourly labor categories.
1c. Hourly Rates	Please see GSA Price List below for hourly rates.
2. Maximum Order for each SIN	51 501 = $1,000,000 51 508 = $1,000,000 51 600 = $1,000,000
3. Minimum Order for each SIN	51 501 = $100 51 508 = $100 51 600 = $100
4. Geographic Coverage	Domestic (48 States & DC)
5. Points of Production	8701 GEORGIA AVE #801, SILVER SPRING, MD – 20910-3700
6. Discount from List Price or Statement of Net Price	The below GSA Pricing is listed net.
7. Quantity Discounts	None
8. Prompt Payment Terms	1.00% 15 Days, Net 30
9a. Government Purchase Cards accepted <u>at or below</u> micro-purchase threshold	Yes
9b. Government Purchase Cards	Yes

accepted above the micro purchase threshold	
10. Foreign Items (list items by country of origin).	N/A – hourly labor categories
11a. Time of Delivery (days)	TBD at Task Order Level
11b. Expedited Delivery	*Not Applicable*
11c. Overnight and 2-day delivery	*Not Applicable*
11d. Urgent Requirements	*Not Applicable*
12. F.O.B. Terms	Origin
13a. Ordering Address(es)	8701 GEORGIA AVE #801, SILVER SPRING, MD – 20910-3700
13b. Ordering Procedures	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address(es)	8701 GEORGIA AVE #801, SILVER SPRING, MD – 20910-3700
15. Warranty provision	N/A – services only
16. Export packing charges, if applicable	N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).	Accepted above and below the micro-purchase threshold
18. Terms and conditions of rental, maintenance, and repair (if applicable).	N/A
19. Terms and conditions of installation (if applicable).	N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).	N/A
20a. Terms and conditions for any other services (if applicable).	N/A
21. List of service and distribution points (if applicable).	N/A
22. List of participating dealers (if applicable).	N/A
23. Preventive maintenance (if applicable).	N/A
24a. Special attributes such as	N/A

environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).	
24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.	N/A
25. Data Universal Number System (DUNS) number.	129987264
26. Notification regarding registration in System for Award Management (SAM) database.	Registered in SAM.

Awarded GSA Price List:

SIN(s)	SERVICE PROPOSED (e.g. Job Title/Task)	MINIMUM EDUCATION/ CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE	UNIT OF ISSUE (e.g. Hour, Task, Sq ft)	GSA Price (including IFF) Year 1 Effective 9/18/2019 9/17/2020
51-501, 51-508, 51-600	Subject Matter Expert	BA/BS	15	Hour	$ 158.59
51-501, 51-508, 51-600	Senior Systems Architect	BA/BS	8	Hour	$ 138.95
51-501, 51-508, 51-600	Systems Architect	BA/BS	5	Hour	$ 121.51
51-501, 51-508, 51-600	Records Solution Architect	BA/BS	6	Hour	$ 147.20
51-501, 51-508, 51-600	Technical Director	BA/BS	8	Hour	$ 117.01
51-501, 51-508, 51-600	Project Manager	BA/BS	6	Hour	$ 112.70
51-501, 51-508, 51-600	Senior Applications Engineer	BA/BS	5	Hour	$ 124.70
51-501, 51-508, 51-600	Applications Engineer	BA/BS	3	Hour	$ 92.70
51-501, 51-508, 51-600	Senior Program Manager	BA/BS	12	Hour	$ 156.42
51-501, 51-508, 51-600	Program Manager	BA/BS	8	Hour	$ 134.36
51-501, 51-508, 51-600	Senior Applications Developer	BA/BS	4	Hour	$ 122.55
51-501, 51-508, 51-600	Applications Developer	BA/BS	2	Hour	$ 81.26
51-501, 51-508, 51-600	Senior Litigation Support Analyst	BA/BS	6	Hour	$ 80.64
51-501, 51-508, 51-600	Litigation Support Analyst	BA/BS	5	Hour	$ 72.04

51-501, 51-508, 51-600	Senior Records Analyst	BA/BS	6	Hour	$ 91.58
51-501, 51-508, 51-600	Records Analyst	BA/BS	3	Hour	$ 76.31
51-501, 51-508, 51-600	Senior Business Analyst	BA/BS	6	Hour	$ 96.68
51-501, 51-508, 51-600	Business Analyst	BA/BS	3	Hour	$ 70.88
51-501, 51-508, 51-600	Assistant Records Analyst	BA/BS	1	Hour	$ 50.38
51-501, 51-508, 51-600	Junior Litigation Support Analyst	BA/BS	1	Hour	$ 48.21

Awarded GSA Out-Year Price List:

Service	MINIMUM EDUCATION/ CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE	Inclusive of IFF Year 1 Effective 9/18/2019 9/17/2020	Inclusive of IFF Year 2 Effective 9/18/2020 9/17/2021	Inclusive of IFF Year 3 Effective 9/18/2021 9/17/2022	Inclusive of IFF Year 4 Effective 9/18/2022 9/17/2023	Inclusive of IFF Year 5 Effective 9/18/2023 9/17/2024
Subject Matter Expert	BA/BS	15	$ 158.59	$ 161.76	$ 165.00	$ 168.30	$ 171.66
Senior Systems Architect	BA/BS	8	$ 138.95	$ 141.73	$ 144.57	$ 147.46	$ 150.41
Systems Architect	BA/BS	5	$ 121.51	$ 123.94	$ 126.42	$ 128.95	$ 131.53
Records Solution Architect	BA/BS	6	$ 147.20	$ 150.15	$ 153.15	$ 156.21	$ 159.34
Technical Director	BA/BS	8	$ 117.01	$ 119.35	$ 121.73	$ 124.17	$ 126.65
Project Manager	BA/BS	6	$ 112.70	$ 114.95	$ 117.25	$ 119.59	$ 121.98
Senior Applications Engineer	BA/BS	5	$ 124.70	$ 127.19	$ 129.73	$ 132.33	$ 134.97
Applications Engineer	BA/BS	3	$ 92.70	$ 94.55	$ 96.44	$ 98.37	$ 100.34
Senior Program Manager	BA/BS	12	$ 156.42	$ 159.55	$ 162.74	$ 166.00	$ 169.32
Program Manager	BA/BS	8	$ 134.36	$ 137.04	$ 139.79	$ 142.58	$ 145.43
Senior Applications Developer	BA/BS	4	$ 122.55	$ 125.00	$ 127.50	$ 130.05	$ 132.65
Applications Developer	BA/BS	2	$ 81.26	$ 82.88	$ 84.54	$ 86.23	$ 87.96
Senior Litigation Support Analyst	BA/BS	6	$ 80.64	$ 82.26	$ 83.90	$ 85.58	$ 87.29
Litigation Support Analyst	BA/BS	5	$ 72.04	$ 73.48	$ 74.95	$ 76.45	$ 77.98
Senior Records Analyst	BA/BS	6	$ 91.58	$ 93.41	$ 95.28	$ 97.19	$ 99.13
Records Analyst	BA/BS	3	$ 76.31	$ 77.84	$ 79.40	$ 80.98	$ 82.60
Senior Business Analyst	BA/BS	6	$ 96.68	$ 98.61	$ 100.58	$ 102.59	$ 104.64
Business Analyst	BA/BS	3	$ 70.88	$ 72.30	$ 73.75	$ 75.22	$ 76.72
Assistant Records Analyst	BA/BS	1	$ 50.38	$ 51.39	$ 52.41	$ 53.46	$ 54.53
Junior Litigation Support Analyst	BA/BS	1	$ 48.21	$ 49.18	$ 50.16	$ 51.16	$ 52.19

Labor Category Position Descriptions

Subject Matter Expert
Minimum Years Experience: 15 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Minimum of four years' experience in the specialized field in which subject matter expert is providing knowledge. Provides area expertise, research and consulting to all technical and functional disciplines.

Senior Systems Architect
Minimum Years Experience: 8 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Develops, implements, and maintains servers as per an organization's mission. Cares for architecture and capacity planning. Manages all logical and physical architecture specifications, system analysis and is able to provide proper recommendations.

Systems Architect
Minimum Years Experience: 5 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Assists technical customer care inquiries. Creates and maintains project plans and system implementations to ensure proper design and updates. Analyzes technical recommendations to align with technical roadmaps.

Records Solution Architect
Minimum Years Experience: 6 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Responsible for delivery on one or more records projects within the scope of the agency. Has both technical and business knowledge to be able to tie goals with the leveraged data and information lifecycle for that data. Designs the technical and functional solutions to ensure that data is retained and dispositioned properly. Defines actions that shall be performed from environmental data.

Technical Director
Minimum Years Experience: 8 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Uses computer expertise and techniques to create and promote automated solutions and mitigate issues. Analyzes team designs to obtain optimal deliverables. In charge of designs, creation and operation of software applications. Manages overall system design, requirements and implementation to be sure all operate without interruption.

Project Manager
Minimum Years Experience: 6 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Directs the entire contract effort and acts as lead point of contact for contractual matters. Handles project development from inception to deployment. Expertise in management of task orders of various types and complexity. Responsible for contract requirements, schedules, and operation standards.

Senior Applications Engineer
Minimum Years Experience: 5 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Focuses on strengthening information systems by formulating and defining scope and objectives. Uses existing software to design and adapt to the needs of the technical staff. Maintains programs with testing and code design and is able to specify recommendations and requirements for any requested changes.

Applications Engineer
Minimum Years Experience: 3 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Translates program requirements into code and or needed interfaces. Loads and edits data files, creates reports, and debugs and tests programs. Modifies code to increase efficiency and reduce operating times.

Senior Program Manager
Minimum Years Experience: 12 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Responsible for leading teams to deliver project(s) that span across one or more task orders, business units or other highly complex efforts. Manage resources, schedules, financials and adhere to stage gate quality and SDLC control guidelines throughout the full systems development life cycle. This also includes management of issues, risks and change requests to ensure successful and on-time project delivery. Contribute to process improvement initiatives as it relates to improving project delivery. The Senior Program Manager has the authority to run the project on a day-to-day basis. Verify that the project produces the required deliverables of quality, within the specified constraints of time and cost and to achieve the potential benefits defined in the business case.

Program Manager
Minimum Years Experience: 8 Years
Minimum Education/Degree: BA/BS

Functional Responsibilities:

Demonstrated capability in supervising multi-task contracts. Increasing responsibilities in overall management. Determines and allocates project budget to team. Recommends process improvements. Takes on training and guidance for staff.

Senior Applications Developer
Minimum Years Experience: 4 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:

Exceptional understanding of J2EE, .NET and related technologies. Knowledge of a multitude of development environments and lifecycle. Responsible for custom program breakdowns of system analysis, creation, and implementation. Performs technical tasks as it relates to ECM.

Applications Developer
Minimum Years Experience: 2 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:

Designs, implements, tests, deploys and manages software applications and custom codes. Understands agency objectives and maps requirements to technical options while evaluating efficiencies. Able to create solutions based on the agency mission.

Senior Litigation Support Analyst
Minimum Years Experience: 6 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:

Acts both independently and as a team lead providing cross-functional support to staff and agency. Creates, refines, and updates process workflows. Oversees data loading, formatting and delivery by team. Perform reviews and analytics to support case team with optimal technology solutions. Extensive knowledge of e-Discovery processes.

Litigation Support Analyst
Minimum Years Experience: 5 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:

Consult with case teams and senior litigation technology teams to identify and assist technology requirements. May act as a support to the project manager throughout the technical litigation process. Maintains schedule and budget to be sure deliverables meet requirements.

Senior Records Analyst
Minimum Years Experience: 6 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:

Identifies issues that arise in application areas. Performs specialized analysis of agency records in order to make reviews and upgrades. These areas may include prime or general offices, offices within the field, or remote centers. Reviews the status of deliverables, issues and milestones alongside project managers. Guides end users in ongoing training during all implementation phases to be sure to adhere to schedule.

Records Analyst
Minimum Years Experience: 3 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Confers with supervisory personnel to gather recommendations for improvements to mitigate issues. Identifies issues that arise in assigned application areas in addition to any that impact other application teams. Manages, stores and reviews records maintained by the agency.

Senior Business Analyst
Minimum Years Experience: 6 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Mentors and guides more junior Business Analysts in understanding best practices. Facilitates organizational change to optimize the performance of the agency. Able to suggest and analyze new business processes. Able to manage other alongside enterprise process changes.

Business Analyst
Minimum Years Experience: 3 Years
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Acts as the liaison between business users and the technical team. Contributes to system design input to identify potential complications. Supports communications, training, and job aids to assist in successful transitions and implementation. Assists with system development activities, while documenting changes, supporting test evaluation and providing customer support.

Assistant Records Analyst
Minimum Years Experience: 1 Year
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Identifies issues that arise in application areas. Performs specialized analysis of agency records in order to make reviews and upgrades. These areas may include prime or general offices, offices within the field, or remote centers. Reviews the status of deliverables, issues and milestones alongside project managers. Guides end users in ongoing training during all implementation phases to be sure to adhere to schedule.

Junior Litigation Support Analyst

Minimum Years Experience: 1 Year
Minimum Education/Degree: BA/BS
Functional Responsibilities:
Works independently, on small to medium sized matters, and assisting senior team members on larger more complex issues. Consult with case teams and senior technology team members to assess and support mission requirements. Responsible for the hands-on technical support for litigation workflow tasks. Monitors progress and responsible for ensuring work meets contract and legal requirements and is delivered on schedule.

Educational Equivalency

Aurotech employs the following work experience/certificate equivalents for academic degrees.

Education Level	Education Level and Relevant Work Experience Equivalency
High School Diploma (HS)	GED
Associate's Degree (AA)	HS + 2 years
Undergraduate Degree (BA/BS)	HS + 4 years or AA + 2 years
Master's Degree (MS)	HS + 6 years or AA + 4 years or BA/BS + 2 years
Doctorate (PhD)	AA + 6 years or BA/BS + 4 years or MA/MS + 2 years